43-UNC: REVISED 2/6/2014

# **FORMAT 1**

Submit original with signatures + 1 copy + electronic copy to Faculty Senate (Box 7500).

See <a href="http://www.uaf.edu/uafgov/faculty-senate/curriculum/course-degree-procedures-/">http://www.uaf.edu/uafgov/faculty-senate/curriculum/course-degree-procedures-/</a> for a complete description of the rules governing curriculum & course changes.

TRIAL COURSE OR NEW COURSE PROPOSAL												
SUBMITTED BY:												
Department	epartment Communication				College/School				CLA			
Prepared by	Peter A DeCa	ro	Phone						907-	474-6799		
Email Contact	padecaro@ala	ska.edu	ka.edu Faculty Contact					Peter A DeCaro				
1. ACTION DE	):	Trial Course				New Course XX						
2. COURSE ID	Dep	t	CO	MM Course # F			F220	No. of C	redits	3		
	Justify upper/lower division status & number of credits:											
3. PROPOSED	COURSE TITLE:		COMM F220 Professional Interviewing									
4. To be CROS	SS LISTED? YES/NO	NO		If ye	s, Dept:			Course #				
(Requires app	proval of both departr	nents and d	eans i	involved	l. Add lin	es at end of	form	for addi	tional requi	ed signa	atures.)	
5. To be STAC	KED? YES/NO	NO		If yes	s, Dept.			Course #				
Stacked course applications are reviewed by the (Undergraduate) Curricular Review Committee and by the Graduate Academic and Advising Committee. Creating two different syllabi—undergraduate and graduate versions—will help emphasize the different qualities of what are supposed to be two different courses. The committees will determine: 1) whether the two versions are sufficiently different (i.e. is there undergraduate and graduate level content being offered); 2) are undergraduates being overtaxed?; 3) are graduate students being undertaxed? In this context, the committees are looking out for the interests of the students taking the course. Typically, if either committee has qualms, they both do. More info online – see URL at top of this page.  6. FREQUENCY OF OFFERING:  As demand warrants												
o. TREGOENO	TOT OTT ENING.					or Even-num As Dema			, or Odd-nu	mbered	Years) — or	
	& YEAR OF FIRS approved by 3/1/20				S	pring AY20	15					
711201110)												
weeks must be a	ours may not be com	ge or school	's curi	riculum								
COURSE FO		1	muee	2	3	4	1	,	5 XX		eks to full	
(check all that a	MAT (specify)									<u>seme</u>	ster	
Mode of deliv	( 1 ) )											
9. CONTACT I	HOURS PER WEE	<b>K</b> :	3		TURE s/weeks		LAB hour	rs /wee	k		CTICUM s /week	
Note: # of credits are based on contact hours. 800 minutes of lecture=1 credit. 2400 minutes of lab in a science course=1 credit. 1600 minutes in non-science lab=1 credit. 2400-4800 minutes of practicum=1 credit. 2400-8000 minutes of internship=1 credit. This must match with the syllabus. See <a href="http://www.uaf.edu/uafgov/faculty-senate/curriculum/course-degree-procedures-/guidelines-for-computing-/">http://www.uaf.edu/uafgov/faculty-senate/curriculum/course-degree-procedures-/guidelines-for-computing-/</a> for more information on number of credits.												
OTHER HOUR	S (specify type)											
10. <u>COMPLETE</u> CATALOG DESCRIPTION including dept., number, title, credits, credit distribution, cross-listings and/or stacking (50 words or less if possible): Example of a <u>complete</u> description:												
FISH F487 W, O Fisheries Management												

	3 Credits Offered Spring Theory and practice of fisheries management, with an emphasis on strategies utilized for management of freshwater and marine fisheries. Prerequisites: COMM F131X or COMM F1111X; ENGL F211X or ENGL F213X; ENGL F414; FISH F425; or permission of instructor with NRM F487. (3+0)	F141X; EN	<i>IGL</i> sted
	COMM F220 Professional Interviewing 3 credits Offered As Demand Warrants The theory and practice of methods in selected interview settings; emphasis on interpersonal communicat persons, questioning techniques, and the logical and psychological bases of interpersonal persuasion. <i>Pres</i> F111X or permission of instructor)	ion between requisites: (.	two ENGL
L			
11.	COURSE CLASSIFICATIONS: Undergraduate courses only. Consult with CLA Curriculum Courses only.	ncil to apply	y S or H
	classification appropriately; otherwise leave fields blank.  H = Humanities XX S = Social Sciences		
	Will this course be used to fulfill a requirement  YES:	NO.	хх
	Will this course be used to fulfill a requirement for the baccalaureate core? If YES, attach form.	NO:	**
	IF YES, check which core requirements it could be used to fulfill:		
	O = Oral Intensive, Format 6 W = Writing Intensive, Format 7 Natural Scien	ce, <b>Format</b> (	8
	A Is course content related to northern, arctic or circumpolar studies? If yes, a "snowflandded in the printed Catalog, and flagged in Banner.	ke" symbo	ol will
De a	YES NO		
12.	COURSE REPEATABILITY:  Is this course repeatable for credit?  YES  NO XX		
	Justification: Indicate why the course can be repeated (for example, the course follows a different theme each time).		
	How many times may the course be repeated for credit?	TIN	MES
	If the course can be repeated for credit, what is the maximum number of credit hours that may be earned for this course?	CR	EDITS
	If the course can be repeated with <u>variable</u> credit, what is the maximum number of credit hours that may be earned for this course?	CR	EDITS
13.	GRADING SYSTEM: Specify only one. Note: Later changing the grading system for a col Major Course Change.  LETTER: XX PASS/FAIL:	urse const	itutes a
RES	STRICTIONS ON ENROLLMENT (if any)		
14.	PREREQUISITES (ENGL F111X or permission of instructor)		
	These will be required before the student is allowed to enroll in the course.		
Prei Con Co-	erence the registration implications below due to Banner coding of these terms: requisite: Course completed and grade of "C" (2.0) or higher prior to registering for the course the course the course may be taken simultaneously (and allows for a course to have been previously crequisite: Courses MUST be taken simultaneously and does NOT allow for fact that a course was apleted!	completed).	
	S. SPECIAL RESTRICTIONS, CONDITIONS		

16.	P	ROPOS	SED C	OURSE	FFFS		\$		7				
		.0. 00						hrouç	ıgh	your dean to the Provost for fee	appro	oval?	
											Ye	es/No	
17	DD	EVIOU	e nie.	TORV									
17.					offered	as	special topi	cs or	r tri	ial course previously?		No	]
		es/No											
	It	yes, gi	ve ser	nester,	year, c	our	se #, etc.:						
							·						
18.		TIMATE VHAT II			IY WII	, , .	THIS HAVE	ONI	RI	JDGET, FACILITIES/SPACE, FA	CHI	TY FTC	
				-						rill be offered as demand warra		1, 2.0.	
			p·										
				ECTIOI				,			47.4	2225) *	
										ent officer (kljensen@alaska.edu, nd services available for the prop			
							explain why			ra corrido aramado rer uno prop	0000		ee, ge aa.e
		No		Yes	XX					rence Librarian Susan Singler			
										n and there are ample journal a plement the course text.	rticle	s, e-texts	s and books
20. 1			_	ROGRA			-	stad	l hu	/ this proposed action?			
										ed (e.g., email, memo)			
	I d	o not b	elieve	this co	urse w	ill	have a neg	ative	e af	ffect on other departments. I'v			
										ould not find any. However, I d			
										rketing, Justice, or Business to ent or necessity will benefit fro			
		Progr		iu ius			vic ving	omp.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ent of necessity win senent in	,111 V11	e course.	
21.	_			NEGAT				1-		(1			
		ease sp oposed			ana n	ega	<b>ative</b> impac	ts on	n ot	ther courses, programs and depa	ırtmei	nts resulti	ing from the
	_				from tl	he	Comm. Dej	pt. te	eac	ches interviewing to nursing st	ıdent	s. I belie	ve that the
	course will have a positive impact for students studying nursing and human resources. Overall it should												
	have a positive impact for any student who interviews for employment, part of the course focuses on employment interviewing techniques.												
	CII	ipioyiii	ent m	tei view	mg tec	.1111	nques.						
JUS	JUSTIFICATION FOR ACTION REQUESTED												
Т	The purpose of the department and campus-wide curriculum committees is to scrutinize course change and new												
										AF education is not lowered as a section needs to be self-explanat			
	change. Please address this in your response. This section needs to be self-explanatory. Use as much space as needed to fully justify the proposed course.												

Currently no course is offered that focuses on interpersonal communication interviewing and its techniques This course provides students with the basic interviewing skills necessary for multiple aspects of the interviewing process. It is also an integral course for the public relations programs.

APPROVALS: Add additional signature lines as needed.	
Mill	Date 4-3-2013
Signature, Chair, Program/Department of:	
Sterin	Date 4-11-2013
Signature, Chair, College/School Curriculum Council for:	
Toda Sun	Date 4/17/13
Signature, Dean, College/School of:	1/10/13
Offerings above the level of approved programs must be approved in a	dvance by the Provost.
	Date
Signature of Provost (if above level of approved programs)	
ALL SIGNATURES MUST BE OBTAINED PRIOR TO SUBMISSION TO T	HE GOVERNANCE OFFICE
	Date
Signature, Chair Faculty Senate Review Committee:Curriculum ReviewGAAC	
Core ReviewSADAC	
ADDITIONAL SIGNATURES: (As needed for cross-listing and/or stacking	,
	Date
Signature, Chair, Program/Department of:	
	Date
Signature, Chair, Program/Department of:	Date

ATTACH COMPLETE SYLLABUS (as part of this application). The guidelines are online: <a href="http://www.uaf.edu/uafgov/faculty-senate/curriculum/course-degree-procedures-/uaf-syllabus-requirements/">http://www.uaf.edu/uafgov/faculty-senate/curriculum/course-degree-procedures-/uaf-syllabus-requirements/</a>

The Faculty Senate curriculum committees will review the syllabus to ensure that each of the items listed below are included. If items are missing or unclear, the proposed course (or changes to it) may be denied.

Syli	<b>ARUS</b>	CHECKI	IST FOR ALL	UZ	ΔF	COURSE

During the first week of class, instructors will distribute a course syllabus. Although modifications may be the semester, this document will contain the following information (as applicable to the discipline):	e made throughout
1. Course information:	
☐ Title, ☐ number, ☐ credits, ☐ prerequisites, ☐ location, ☐ meeting time (make sure that contact hours are in line with credits).	
<ul> <li>Instructor (and if applicable, Teaching Assistant) information:</li> <li>□ Name, □ office location, □ office hours, □ telephone, □ email address.</li> </ul>	
3. Course readings/materials:	
☐ Course textbook title, ☐ author, ☐ edition/publisher.	
<ul><li>☐ Supplementary readings (indicate whether ☐ required or ☐ recommended) and</li><li>☐ any supplies required.</li></ul>	
4. Course description:	
Content of the course and how it fits into the broader curriculum;	
Expected proficiencies required to undertake the course, if applicable.	
☐ Inclusion of catalog description is <i>strongly</i> recommended, and	
Description in syllabus must be consistent with catalog course description.	
5. 🖵 Course Goals (general), and (see #6)	
6. Student Learning Outcomes (more specific)	
7. Instructional methods:	
☐ Describe the teaching techniques (eg: lecture, case study, small group discussion, private instruction, values clarification, games, journal writing, use of Blackboard, audio/video conferencing, each of the conferencing of the conference of the confer	
8. Course calendar:	
☐ A schedule of class topics and assignments must be included. Be specific so that it is clear that the thought this through and will not be making it up on the fly (e.g. it is not adequate to say "lab". Instead title that describes its content). You may call the outline Tentative or Work in Progress to allow for me the semester.	d, give each lab a
9. Course policies:	
☐ Specify course rules, including your policies on attendance, tardiness, class participation, make-uplagiarism/academic integrity.	p exams, and
10. Evaluation:	
☐ Specify how students will be evaluated, ☐ what factors will be included, ☐ their relative value, ar	•
will be tabulated into grades (on a curve, absolute scores, etc.)   Publicize UAF regulations with reg	
of "C" and below <u>as applicable</u> to this course. (Not required in the syllabus, but may be a convenient this.) Faculty Senate Meeting #171:	way to publicize
http://www.uaf.edu/uafgov/faculty-senate/meetings/2010-2011-meetings/#171	
11. Support Services:	
Describe the student support services such as tutoring (local and/or regional) appropriate for the	course.
12. Disabilities Services: Note that the phone# and location have been updated. The Office of Disability Services implements the Americans with Disabilities Act (ADA), and ensures the have equal access to the campus and course materials.	that UAF students
☐ State that you will work with the Office of Disabilities Services (208 WHITAKER BLDG, 474-5655)	to provide
reasonable accommodation to students with disabilities.	8/1/2012

# COURSE SYLLABUS

**COMMUNICATION F220** 

**Professional Interviewing** 

University of Alaska Fairbanks

Credit hours 3

Instructor: Dr. Karen Taylor Department of Communication

Office: 503C Gruening Phone: 907-474-6818

email: kmtaylor4@alaska.edu

Office hours: Tues – Thurs. 2:00-3:00 and by appointment

Class hours: MWF 9:00-10:00am

Class Room G302

#### **Course Materials**

Required Text: Interviewing: Principles and Practices, 13th ed. C. Stewart & W.B. Cash, Jr. N.Y.: McGraw

Hill, 2011

Additional readings available on Blackboard

## **Course Description**

The theory and practice of methods in selected interview settings; emphasis on interpersonal communication between two persons, questioning techniques, and the logical and psychological bases of interpersonal persuasion.

#### **Course Goals**

At the conclusion of this course, the student should know:

- 1. What the essential elements of interviewing are.
- 2. The types of questions employed in the interview process and their uses
- 3. How to conduct an interview.
- 4. The differences between the various interview processes
- 5. How persuasion influences the interview process
- 6. The structures of interviews.
- 7. What performance review interviews are.

## **Student Learning Outcomes**

At the conclusion of this course, the student should be able to:

- 1. Describe the essential elements of an interview.
- 2. Perform a traditional and nontraditional interview.
- 3. Employ listening skills for interviewing feedback.
- 4. Effectively ask probing questions for information gathering.
- 5. Conduct interviews in various contexts.
- 6. Be able to create an interview survey.
- 7. Effectively incorporate psychological persuasive strategies within the interview process.
- 8. Be able to identify common language strategies used in the persuasive interview process.
- 9. How to listen for important logical appeals designed to persuade the interviewee.

## **Instructional Method**

This course will be conducted in a combination of lecture and discussion

# Final Grade is based upon

Diagnostic Interview 10% for conducting interview

Survey Interview 5% for conducting interview, 5% for responding Recruiting Interview 10% for conducting interview, 10% for responding Employment Interview 10% for conducting interview, 10% for responding

Final Exam 20%

Paper critiquing observed practices 5% Attendance 5% Participation 10%

#### Grade criteria:

Grade criteria: +/- grading system based on percentage of total points

A + = 97-100

A = 93-96

A = 90 - 92

B + = 87 - 90

B = 83-86

B = 80 - 82

C+=77-80

C = 73-76

C-=70-72

D + = 67 - 70

D = 63-66

D-=60-62

F = 59 and below

**Prerequisites:** (ENGL F111X or permission of instructor)

#### **Policies:**

**ATTENDANCE:** All students are expected to attend every class and the final exam.

Attendance/participation is a graded element of this course. You are also responsible for in-class activities (which cannot be made up). There are some circumstances for which absence is unavoidable, such as illness or family emergency, in which case I expect written documentation. A student with an unexcused absence on the day of their presentation will receive a **zero** for that presentation.

**PARTICIPATION:** I believe that participation is important for every communication class because it helps us connect the abstract general theory to our own concrete lived experience, and hearing how others do that connecting increases our own cognitive complexity. Participation in discussions and activities is required. Think of the participation and activities as the lab-component of interpersonal communication; as with your science labs, the emphasis is on learning by doing and paying close attention. The activities will be graded, as will participation in general class discussion. Negative participation points can also be earned, for any behavior deemed disruptive (cell phones, talking while others speak, arriving late, etc.).

**TIME:** Each student must be prepared to spend time in class and outside of class. Assignments turned in late will be penalized at the rate of 1 letter grade reduced per day. Readings are expected to have been completed by class time the day they are listed on the syllabus.

**ETHICAL STANDARDS**: All interaction in the classroom is to be consistent with the Credo for Ethical Communication of the National Communication Association, which has been adopted by the Department of Communication. Any suspected plagiarism will be penalized, as laid out in the university policy. You are expected to be familiar with the university's regulations as laid out in the Student Code of Conduct.

**Student Support:** Students with special needs or concerns need to contact Student Support Services (474-6844) for documentation to present to Instructor. The Office of Disability Services (474-5655) provides accommodations to students with disabilities. The instructor will also attempt to make reasonable accommodations for students with alternate learning styles/needs, whether documented or not, if the student raises these concerns as early as possible.

**The Writing Center:** is available for students to improve their writing skills. The center is located on the eighth floor of the Gruening Building. Students can receive help at the center at any stage in their writing

process, from brainstorming to final editing. Tutors are available for one-on-one sessions and can help students with grammar, spelling, punctuation, organization, and style.

**Examination**: The EXAMINATION may include multiple choice, matching, true-false, fill-in-the blank, and short essay questions. No provision is made for the "make-up" of missed examinations. I do not make allowances if you planned on vacationing prior to the end of the semester.

The instructor reserves the right to modify the syllabus.

## **January**

16

Introduction to course

**Assigned readings for January 22, Ch.#1 An Introduction to Interviewing:** The Essential Elements of Interviews p. 1-4, Traditional Form of Interviewing p. 5-6, Nontraditional Forms of Interviewing p. 7-11

20

Alaska Civil Rights Day, no class

22

Discuss Assignment Readings from Ch.#1

27

**Diagnostic Interview Class Assignment** 

29

**Diagnostic Interview Class Assignment** 

### **February**

3

**Diagnostic Interview Class Assignment** 

**Assigned readings for February 3, Ch.#2 An Interpersonal Communication Process:** Two parties in the Interview p. 19-23, Interchanging Roles During the Interviews p. 24-25, Perceptions of Interviewer and Interviewee p. 26-27, Communication Interactions p. 28-36, Feedback p. 38-41, The Interview Situation p. 41-46.

5

Discuss Assignment Readings from Ch.#2

10

Continue Discussion Ch.#2

In-class Exercise

**Assigned readings for February 10, Ch.#3 Questions and Their Uses:** Open and Closed Questions p. 55-58, Primary and Probing Questions p. 59-64, Neutral and Leading Questions p. 65-67, Common Question Pitfalls p. 68-74.

12

Discuss Assignment Readings from Ch.#3

17

**Continue Discussion Ch.#3** 

**Assigned readings for February 17, Ch.#4 Structuring the Interview:** The Body of the Interview p. 81-89, Opening the Interview p. 90-97, Closing the Interview p. 98-103.

10

Discuss Assignment Readings from Ch.#4

24

**Continue Discussion Ch.#4** 

In-class Exercise

Assigned readings for February 26, Ch.#6 The Survey Interview: Purpose and Research p. 147-148, Structuring the Interview p. 148-150, Survey Questions p. 151-161, Selecting Interviewees p. 161-163, Selecting and Training Interviewers p. 164-165, Conducting Survey Interviews p. 166-169, Coding, Tabulation and Analysis p. 170-171, The Respondent in Survey Interviews p. 171-172.

26

Discuss Assignment Readings from Ch.#6

# March

3

**Continue Discussion Ch.#6** 

**Review for Survey Interview Class Assignment** 

5

**Survey Interview Class Assignment** 

10

**Survey Interview Class Assignment** 

12

**Survey Interview Class Assignment** 

**Assigned readings for March 24, Ch.#5 The Information Interview:** Preparing the Interview p. 109-11, Selecting Interviewees and Interviewers p. 1`12-115, Opening the Interview p. 116, Conducting the Interview p. 117-131, Closing the Interview p. 132, Preparing the Report or Story p. 133, The Interviewee in the Probing Interview p. 134-137.

## 17-21

**Spring Break** 

24

Discuss Assignment Readings from Ch.#5

26

**Continue Discussion Ch.#5** 

**Assigned readings for March 31, Ch.#7: The Recruiting Interview:** Where to Find Good Applicants p. 183, Preparing the Recruiting Effort p. 185-189, Obtaining and Reviewing Information on Applicants p. 190-194, Structuring the Interview p. 194-98, Conducting the Interview p. 198-206.

31

Discuss Assignment Readings from Ch.#7

## <u>April</u>

2

**Continue Discussion Ch.#7** 

**Review for Recruiting Interview Class Assignment** 

7

**Recruiting Interview Class Assignment** 

9

**Recruiting Interview Class Assignment** 

14

# **Recruiting Interview Class Assignment**

**Assigned readings for April 16, Ch.#8, The Employment Interview:** Analyzing Yourself p. 217-218, Doing Your Homework p. 219-222, Conducting the Search p. 223-225, Preparing Credentials p. 226-235, Creating a Favorable First Impression p. 236-240, Answering Questions p. 240-246, Asking Questions p. 247-249, The Closing p. 250.

16

Discuss Assignment Readings from Ch.#8

21

Continue Discussion from Ch.#8 Review for Employment Interview Class Assignment

23

**Employment Interview Class Assignment** 

28

**Employment Interview Class Assignment** 

30

**Employment Interview Class Assignment** 

May

5

Paper critiquing observed practices due

7

**Final Exam**