AMENDMENT TO REQUEST FOR PROPOSAL
Digital Television Services and Emergency Alert System (EAS) for Residence Facilities on the UAF Main Campus

REQUEST FOR PROPOSAL NO. 09P0012TR  AMENDMENT NO. 2
Dated: April 3, 2009  Effective Date: April 27, 2009

ISSUED TO:       ISSUED BY:
All Prospective Offerors     University of Alaska Fairbanks
Procurement and Contract Services
Administrative Services Center
Fairbanks, AK 99775-7940

The following answers are provided in response to questions and comments received at the RFP Pre-proposal conference conducted on April 20, 2009. Please incorporate as directed.

2.1 QUESTION: Are there Fiber Optics?
ANSWER: Yes, there is a Fiber Optic Backbone to the coax cable.

2.2 QUESTION: Will UAF require HD (High Definition) TV as part of the basic television system?
ANSWER: No, not at this time.

2.3 QUESTION: In regard to page 12, paragraph 2(e), please explain this requirement?
ANSWER: RFP 09P0012TR states on page 12, paragraph 2(e):

e. UAF requires the option of making changes to programming on an as needed basis.
It is required that UAF shall have the ability to add new programming if or when new television channels become available or for other reasons such as changes to a particular channel's programming, etc. UAF requires that the successful Offeror would agree to negotiations to allow such changes.

2.4 QUESTION: In regards to page 12, paragraph 2(c) please explain “customized alerts”
ANSWER: RFP 09P0012TR states on page 12, paragraph 2(c):

c. The Television Services system shall include an Emergency Alert System (EAS), which shall be capable of overriding the programming on all channels with audio alert and visual emergency information and instructions. Emergency broadcasts shall be able to be administered at the head-end of the system, from a remote location (such as a dispatcher). The EAS system shall have pre-programmed alerts as well as have the capability of programming customized alerts locally. This EAS system shall be for local UAF main campus use only. Offerors shall break-out their additional cost to provide the
EAS system on the Rate Response Form (Page 43). This cost shall be included as part of the overall offer for services, and is separated for informational and budgetary reasons only.

In UAF’s research of EAS systems, they usually come with a suite of alerts automatically programmed into the system. UAF requires the EAS system offered to have the ability to input customized messages, such as “There is a moose and calves hanging around near the north side of the Butrovich building. Avoid and stay away”, etc.

2.5 QUESTION: Are Offerors limited by the 550 MHz system capacity?

ANSWER: No. Offerors may propose upgrades to the current system or as their offer may require.

2.6 QUESTION: Does the EAS System hardware have to reside on the UAF campus?

ANSWER: No, but page 17, paragraph 18 of the SERVICE SPECIFICATIONS states:

18. UNIVERSITY ACQUISITION OF SERVICE EQUIPMENT

The successful Offeror shall cede ownership of all equipment including receivers, cable, outlets, and any other equipment located on UAF property, to the University at the conclusion of year three (3) of any contract awarded as a result of this RFP. If the contract is prematurely terminated for convenience or for cause, the University shall, at its option, purchase the equipment installed after award of this contract on a pro-rata basis or allow the Offeror to remove equipment the Offeror owned and installed in a timely manner.

Offerors shall provide a detailed list of all equipment and materials which will be placed on the campus. This list may be amended after completion of the preparation work necessary to provide Television Services, no later than July 1, 2009.

At the end of any contract awarded as a result of this RFP the successful Offeror would have to relocate any off campus hardware onto the campus and integrate it into the UAF system so that it works as it did while off campus.

2.7 QUESTION: Will UAF OIT continue their support of the system as in the past?

ANSWER: Yes. UAF OIT will continue to be “Tier 1” support for all minor repairs or questions regarding the television system. All problems, issues or questions regarding the television system will be first routed through UAF personal. Only a UAF staff member would contact the television system provider.

2.8 QUESTION: Is billing required to be seasonal (academic year vs. summer), or can the average amount of connections be used over the calendar year?

ANSWER: Offerors may provide a proposal for either method, and choose to bill by the method that provides for the best price to UAF.

New information has become available since the pre-proposal conference: Skarland Hall with 83 connections will not be used for student housing in the foreseeable future. This brings the total connections for the academic school year to 929 connections. Additionally, UAF’s Residence Life department now has a firm number for this upcoming summer of 400 connections.

On March 1st of each contract year, the UAF Residence Life department will supply to the television services provider the upcoming summer season’s utilized-connection total to be used for billing purposes. This number will remain firm throughout the summer.
Because UAF’s academic/summer and fiscal years do not coincide, June’s monthly billing will be used to reconcile any changes to the number of connections used from the previous summer’s connection total or for any other changes to the actual connections used. The contractor will be advised of these changes throughout the contract year, but the billing will remain constant until the June settlement.

Accordingly, a new RATE RESPONSE FORM is attached to this amendment. Note that the total number of connections has been changed to reflect Year One (1) of eleven (11) months (academic year of 9 months x 929 connections + summer August 2009 (400 connections) and June 2010 (anticipated 400 connections) = 9161 total connections). This modification is due to the change of Installation Completion Date made in Amendment No. 1. Year one (1) of the three (3) year contract will be 11 months to maintain alignment with UAF’s fiscal year.

Remember, the Cost per Connection is the price that will be used for evaluation purposes, and is the price that shall remain in effect for the entire term of any contract awarded as a result of this RFP-August 1, 2009 through June 30, 2012.

All other terms, conditions, and specifications, of the original Request for Proposals and previous amendments, including the submittal deadline of May 19, 2009, 5:00 p.m. local time, remain unchanged.

Sincerely,
University of Alaska Fairbanks
Terry Rahlfs
Purchasing Agent

ACKNOWLEDGMENT
This Amendment must be signed and returned with your proposal or otherwise acknowledged prior to the closing date and time listed above. If you have already submitted a proposal and need to make corrections, submit a corrected Rate Response Form with this Amendment prior to the closing.

Bidder _______________________________ Signature _______________________________
Name & Title ___________________________ Date _______________________________

Pre-Proposal Conference, Solicitation No. 09P0012TR for Digital Television Services and Emergency Alert System (EAS) for the Residence Facilities on the UAF Main Campus

Present:
Terry Rahlfs UAF
Jessica Danielson UAF
Linda Stanley UAF
John Hebard UAF
Dave Hill UAF
Sean McGee UAF
John Amico Apogee
Ken Montgomery Campus Televideo
Paulette Narkon GCI
Tom Zulz GCI
Richard Rhyner GCI

Phone:
Zach Heinemann The Satellite Guy
UAF is requesting proposals from Offerors for a turnkey Digital Television Services system and Emergency Alert System (EAS) to Residence Facilities on the UAF Main Campus.

Evaluation will be in accordance with the criteria on Evaluation of Proposals (Pages 21-24). Failure to provide the required Basic Programming service and conditions included in the Scope of Work on pages 10-16, Service Specifications, may be grounds for rejection of the offer without further review.

Offers may include pricing for optional Premium Channels that will be invoiced and paid separately from the University Contract by individual students.

NOTE: All costs are to be included below. UAF will only pay for connections utilized. Connections will be considered utilized if the unit is occupied for any portion of a calendar month.

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Cost Per Connection</th>
<th>Connections for year 1 (11 months)</th>
<th>Extended Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Monthly charge for Basic Programming Television Service to all Residence Facilities (listed in Service Specifications Pages 11-12). Include all costs associated with site preparation to bring service to the UAF Residence Facilities in accordance with the RFP specifications. For evaluation purposes, only the cost per connection will be considered.</td>
<td>$___________</td>
<td>9161</td>
<td>$___________</td>
</tr>
</tbody>
</table>

Company name___________________________________________________________
Preparers name (please print) ______________________________________________
Phone number____________________________________________________________
Email Address____________________________________________________________

The following Optional Premium Channels may be offered individually or as a package. This service is to be billed directly to students who opt to subscribe to this service. Offerors are not required to offer Premium Channels.

2 Optional Premium Channels: Individual Price:

- HBO Price Per Month $___________
- Cinemax Price Per Month $___________
- Showtime Price Per Month $___________
- Starz! Price Per Month $___________

3 Optional Premium Channels: Price as a package Price Per Month $___________

The following price is for informational and budgetary purposes only. This price is included in the per-connection price (listed above) and is not additional to the overall monthly price per connection (Line 1). It is simply the price break-down to show the additional cost to the vendor for the Emergency Alert System.

4 Emergency Alert System $___________