37th Annual

Business Leader of the Year Banquet honoring



Friday, April 19, 2013

6 p.m. Cocktails 7 p.m. Dinner

Westmark Hotel Gold Room Fairbanks, Alaska

Proudly hosted by the
University of Alaska Fairbanks
School of Management



David Hale

David moved to Fairbanks in 1977, graduated from North Pole High School (NPHS) in 1983, and was a member of the Plumbers and Pipefitters Local 375 until 1986. He then changed careers, joining an insurance company that would later become Willis of Alaska. David quickly advanced to President/CEO and, in 2007 when the company left Alaska, David made a significant investment in the community, forming Hale & Associates. His comprehensive knowledge of risk management, the construction

industry, and commercial insurance and bonding ensures his clients receive superior customer service. In January 2012, David realized his long-held dream of owning a restaurant, purchasing majority ownership of Los Amigos Tex-Mex Steakhouse and Sports Bar.

Family is an integral part of David's life. Married to Laurel since 1986, together they have two children. Daughter Brittany earned an accounting degree and is pursuing her Master's at Hult International Business School. Son Michael is a senior at Monroe High School and plays varsity basketball, recently helping his team capture the state championship. Together the family spends time at their cabin on the Clearwater, enjoying the outdoor beauty Alaska has to offer.

David is active in the Greater Fairbanks Chamber of Commerce and various trade associations. He gives generously of his time and money to youth, helping finance the NPHS gymnasium floor and score board, and youth activities at the Elks Lodge. In 2012, David received the Friends of Education Award from the Fairbanks Education Association. Professionally, David is involved with the State Insurance Association, serving as president two separate times. He is currently the National Director for the Independent Insurance Agents and Brokers of America.

In December, David's community engagement takes on another aspect, as Santa Claus bringing happiness to the children of friends and family. Inspired by the joy of his children when Santa came to call, David visited the Elks Club when it hosted a Special Olympics party, delivering teddy bears and candy canes.

David encourages his employees to be engaged in the community. The employees of Hale & Associates raise money for KUAC's fundraiser, volunteer for the Breast Cancer Detection Center's Gala Affair, and at Catholic Schools of Fairbanks' annual HIPOW event. David's leadership, professionalism, dedication to his business and our community exemplifies the characteristics deserving of this award.

Business Leader of the Year Banquet

6 p.m. No-Host Cocktails

7 p.m. Welcome
ASB Vice President Rebecca Leivdal

Invocation
Nancy Hanson

Dinner

8 p.m. Opening Remarks

ASB President Bobby Desrochers SOM Dean Mark Herrmann UAF Chancellor Brian Rogers

Guest Speakers

Bobby Hanson
Jason Jacques

Kevin Fitzgerald

Pin Presentation
Dan Gavora

Award Presentation
Bobby Desrochers

Acceptance Remarks

David Hale

Auction
Dr. Cary S. Keller & Bart LeBon

Door Prizes & Closing Remarks
Philip Moore, Sarah Sackett & Laura Solie

University of Alaska Fairbanks School of Management

THE UAF SCHOOL OF MANAGEMENT (SOM) was formed in 1975 as one of five professional schools at UAF. SOM is one of only 178 of all national and international business schools to hold the prestigious Association to Advance Collegiate Schools of Business (AACSB) accreditation for both the school and the Accounting program. This is the top level of accreditation and represents the highest standard of achievement for business schools worldwide. This year SOM celebrates 25 years of AACSB accreditation.

Three main disciplines comprise the School of Management: Accounting, Business Administration, and Economics. SOM offers both undergraduate and graduate degrees. Faculty in these programs work together as an integrated team to provide challenging and fulfilling education to our students in order to produce stellar Alaska business graduates.

Degrees Available: Undergraduate Accounting

Business Administration

Economics Emergency Management



Graduate

Master of Business Administration

M.S. in Resource & Applied Economics

Ph.D. in Natural Resources & Sustainability

Minors Available:

Accounting

Economics

Emergency Management

Finance

General Business

Management & Organizations

Marketing

Military Securities Studies

ROTC Military Science & Leadership

Sports Management

Business Leader of the Year Committee

Committee Chair

Bobby Desrochers

Co-Chair

Rebecca Leivdal

Decoration Co-Chairs

Taylor Eckert Keri Knight

Decoration Committee
Brian Laurencelle
Angela Lisun
Erin McGowan
Hailey Sundborg
Christina Tachick
Alyssa Weaver

Door Prize Chair

Laura Solie

Door Prize Committee

Kyla Hovda

Marketing Co-Chairs

Philip Moore Ondrej Palecek

Marketing Committee

Cassandra Glebavicius Michael Liuzza

Social Media Co-Chairs

Jake Long Jaqueline Lovato

Social Media Committee

Nicole Lawrence

Ticket Sales Co-Chairs

Shelby Carlson Sarah Sacket

Ticket Sales Committee

Brian Laurencelle Angela Lisun Alyssa Weaver

Volunteer Chair

Chris Piech

Volunteer Committee

Luke Bonnewell Colin Olner

Student Organizations

Associated Students of Business (ASB)

Great Alaskan Accounting People (GAAP)

Native Alaskan Business Leaders (NABL)

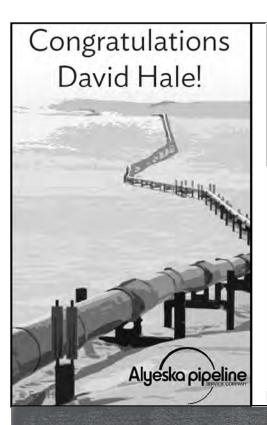
Students Offering Leadership Development (SOLD)

Students Who Enjoy Economic Thinking (SWEET)

PROCEEDS FROM THIS EVENT BENEFIT ALL SOM STUDENT ORGANIZATIONS. THANK YOU!



The School of Management is partnering with UAF Culinary Arts & Hospitality (CAH) to bring you eight delectable desserts, available during tonight's auction. 10% of auction proceeds will be donated to CAH.





You're the best.

We are proud of your honor to be chosen as Business Leader of the Year Like a good neighbor, State Farm is there.®







dward Randolph 1007 Aurora Dr rbanks, AK 99709 is: 907-452-1861 i@edrandolph.net



1401 Turner Fairbanks, AK 997 Bus: 907-452-60: jim@jimbradbury.r



Kristina M Thoma 716 University Avenu Fairbanks, AK 99709 Bus: 907-328-9022 kris@thomatime.com



Dick Randolph Ins Agcy In Dick Randolph, Agent 610 12th Avenue Fairbanks, AK 99701 Bus: 907-456-7787 dick@dickrandolph.net

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State Farm, Home Office, Bloomington, IL.

YOU WERE BORN TO SUCCEED.

From everyone at UAF CTC, congratulations David Hale, UAF SOM Business Leader of the Year.

Iruly inspiring.





Congratulations David Hale

Business Leader of the Year 2013

Supporting education



is academic

From pre-school to post graduate. ABCs to PhDs to workforce training. BP supports education throughout Alaska.



alaska.bp.com

BEST WISHES TO DAVID HALE, 37TH BUSINESS LEADER OF THE YEAR





Congratulations to David Hale!



Congratulations

David Hale

Best wishes for much continued success

from your locally owned community bank





Congratulations David Hale UAF School of Management 2013 Business Leader of the Year

Cook & Haugeberg

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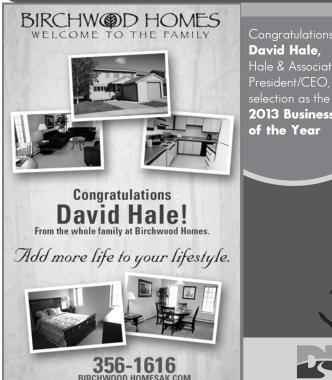
Congratulations David Hale!

From Garry Hutchison, Gary Corrick, Elaine R. Williamson, and Laurie Gieck

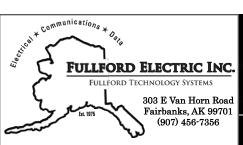
Interior EXCAVATION & TRUCKING

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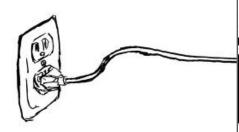
Best wishes to David Hale, 37th Business Leader of the Year







Congratulations to David Hale for staying plugged in to the community!



RJG essional Corporation

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www.rjgcpa.com 1100 West Barnette, Suite 102 Fairbanks, Alaska 99701

We've crunched the numbers and concluded:





Congratulations David Hale
UAF School of Management

Business Leader of the Year



USIBELLI COAL MINE, INC. www.usibelli.com

POGO MINE

SUMITOMO METAL MINING POGO LLC

We struck gold with David Hale. Congratulations to the new Business Leader of the Year!

"David is a pillar of the insurance community in the state of Alaska. David provides resources to his employees which allow them to reach the high standard he has set forth by his own example."

> –Jason Jacques, Vice President of Alaska National Insurance Company

Mt. McKinley Bank congratulates **David Hale** on his selection as the 2013 Business Leader of the Year!





ROCK SOLID SINCE 1965

Visit us online at www.mtmckinleybank.com



Doyon, Limited congratulates 2013 UAF Business Leader of the Year, David Hale.

1 Doyon Place, Ste. 300, Fairbanks, Alaska 99701 907-459-2000 www.doyon.com



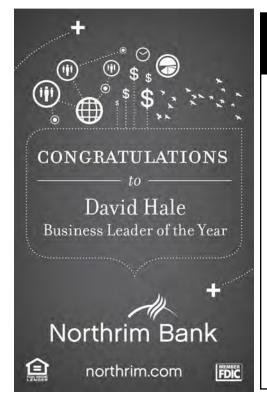
Petroleum David Hale for always delivering your best!

"Last year my husband was deployed and the holidays just weren't the same. David dressed up as Santa and delivered teddy bears and candy canes to my children, something he does each year in the community."

-LISA HERBERT, EXECUTIVE DIRECTOR OF
THE GREATER FAIRBANKS CHAMBER OF COMMERCE



Best wishes to **David Hale**, Business Leader of the Year



37th Annual Business Leader of the Year Award

Alaska National Insurance Company would like to thank the University of Alaska at Fairbanks School of Management and congratulate David Hale on becoming the 37th Annual Business Leader of the Year.

We are honored to have worked with David for over 25 years and look forward to continuing to support his community involvement and leadership throughout Fairbanks and the state of Alaska.



SERVICE LEADER IN COMMERCIAL INSURANCE

"David is in constant motion assisting clients, employees, community members and taking care if his family. He is always improving and just getting things done."

-Nancy Hanson, Director of Catholic Schools of Fairbanks



103 Third Street Fairbanks, AK 99701 (907) 452-3246

www.santinasflowers.com

Congratulations to the 37th UAF Business Leader of the Year, David Hale!

KYONG HOLLEN
2011 BUSINESS LEADER OF THE YEAR



Congratulations to David Hale 2013 UAF School of Management Business Leader of the Year

Accolades to the UAF School of Management students, staff, and faculty for your continued successes

CARY S. KELLER MD, F.A.C.S.M. 2009 BUSINESS LEADER OF THE YEAR

"David's commitment to family and community is an attribute in which I am most impressed. His pride in, and efforts to better, Fairbanks provide me and other local business leaders with a shining example of how we can do better."

–GLEN A. WEAVER, SOM ALUMNUS '91 AND VP FINANCE/CFO OF USIBELLI COAL MINE



Congratulations to the new Business Leader of the Year:

David Hale!



Deborah L. Gundersen 758 Old Richardson Hwy • Fairbanks, Alaska 9970 1 (907) 456-8287 • Fax (907) 452-7482 • email: gunpaint@gunpaint.com ABL 263467 Contractors License# 26226



Ron's Service and Towing

Auto Service • 24 Hr Towing (9 Units) 101 Noble Street Fairbanks, Alaska 99701 (907) 456-4224

Bob Weaver Owner



Best wishes from everyone at Gundersen Painting, Inc. and Ron's Service and Towing

BEST WISHES TO DAVID HALE

ACE General Contractors I & II
Allice Ellingson and Ray & Diane Ebanel



Great leaders inspire our communities

In every community, there are people who can inspire others to work for positive change. True leaders know how to forge a consensus and create a lasting legacy of success.

David Hale, it's an honor to recognize you.

wellsfargo.com

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Congratulations!



Fort Knox

Fairbanks Gold Mining Inc.



TCI Construction, Inc.

David is an excellent representation of a business leader in our community.

Congratulations from Mike, Vern and Megan

Thank You

We would like to give a warm thank you to the following individuals and organizations who purchased a table for this event:

ACE General Contractors I & II,

Alice Ellingson, Ray & Diane Ebenal

Alaska Petroleum

Alyeska Pipeline Service Company

American National Insurance Company

Birchwood Homes

BP (2)

Cook & Haugeberg

Denali State Bank (2)

Doyon, Limited

Doyon Utilities

Flint Hills Resources

Frontier Supply Company

Fullford Electric

The Greater Fairbanks Community

Hospital Foundation

Hale & Associates (4)

Interior Excavation & Trucking

Kinross Ft. Knox

Kohler, Schmitt & Hutchison

Mt. McKinley Bank

New York Life

Northrim Bank

Santina's Flowers & Gifts

Slayden Plumbing

Sourdough Transfer

Sportsmedicine Fairbanks (2)

State Farm Insurance

TCI Construction

Usibelli Coal Mine

Wells Fargo Bank

The School of Management would like to extend a heartfelt thank you to the following individuals and organizations who sponsored student tickets:

Arctic Office Products

Bobby Weaver

BP

Cameron Carlson

Chancellor Rogers &

Sherry Modrow

David Krikorian

Design Alaska

Diane & Corey Borgeson

Dr. Wayne Marr

Flint Hills Resources

Gundersen Paint

Information Insights

Kinross Ft. Knox

Kohler, Schmitt &

Hutchison

Madden Realty Northrim Bank

Sportsmedicine Fairbanks

Wells Fargo Bank

We would like to thank Airport Equipment Rental for donating a genie lift, BCDC for donating chair covers, Interior Graphics & Printing for sponsoring printed tickets, Tori Middelstadt for event photography, and Grayling Media for event videography.







Dessert Sponsor



<u>Decoration Sponsor</u>



<u>Printed Program Sponsor</u>



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<u>Door Prize Sponsors</u>



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Gold Dredge #8
In My Element Boutique
Los Amigos Tex Mex Steak House
North Pole Coffee Roasting Company
Riverboat Discovery
River's Edge Resort
Zip Zaps Laser Tag



Hale & Associates wants to thank the hardworking UAF School of Management students who contributed time and energy to make this event possible.



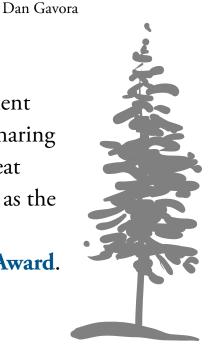
WE THINK
YOU'RE
KIND OF A
BIG DEAL.

Previous Business Leader of the Year Award Recipients

1977	Paul Gavora	1995	Gary Wilken
1978	Joseph Usibelli, Sr.	1996	Norm & Angie Kruckenberg
1979	Ron Nerland*	1997	Morris Thompson*
1980	Wally Burnett	1998	Margaret Russell
1981	Ray Kohler*	1999	Rhonda Boyles
1982	Marc Langland	2000	George E. Gordon
1983	Judy Robertson Divinyi	2001	Steve Frank & Linda Anderson
1984	Lawrence Heiner	2002	Bart LeBon
1985	Jeff Cook	2003	John Hill
1986	William Green*	2004	Michael Cook
1987	Mike Kelly	2005	Ginger Stock-McKenzie
1988	Walt Schlotfeldt	2006	Jim Lund
1989	Captain Jim Binkley*	2007	Jack B. Wilbur
1990	Ralph Seekins	2008	Jyotsna "Jo" Heckman
1991	Tim Fargo	2009	Dr. Cary S. Keller
1992	Gary Roth	2010	Bernie Karl
1993	Jim & Jinx Whitaker	2011	Kyong Hollen
1994	Larry Doll	2012	Dan Gavora

The UAF School of Management would like to thank you for sharing this evening with us. It is a great pleasure to honor David Hale as the 37th recipient of the

Business Leader of the Year Award.



^{*}Deceased

