# BUSINESS MANAGEMENT, APPLIED

College of Rural and Community Development Bristol Bay Campus 907-842-5109 Chukchi Campus 907-442-3400 Interior Alaska Campus 907-474-5439 Kuskokwim Campus 907-543-4500 Northwest Campus 907-443-2201 Community and Technical College 907-455-2800 www.ctc.uaf.edu/programs/abus/

### **Certificate**

Minimum Requirements for Certificate: 30-36 credits

Planning and preparation are keys to success in business. The applied business management certificate provides students with the basic principles to run a business effectively. Graduates of the program will have the foundation of contemporary management skills to successfully lead private, public and nonprofit organizations through ever-changing social and economic conditions.

The program covers basic knowledge and skills, emerging technologies, advanced procedures, and interpersonal skills. Course work includes accounting, management, human relations, math, communications, customer service, computers, law, finance and logic. The curriculum also serves as the first year of training toward the A.A.S. degree in applied business.

Potential careers for graduates include entrepreneurship and entry-level positions in business management, tourism, human resources, public administration and office administration.

### **Certificate Program**

Concentrations: Computer Applications, Finance, General Business, Human Resources, Marketing, Office Administration, Public Management, Recreational Guiding, Retail Management and Tourism.

- Complete the general university requirements (page 104).
- 2. Complete the following certificate requirements:
- a. Complete 3 credits from the following communication courses: ABUS F170—Business English (3)

or ABUS F271—Business Communications (3)

or ENGL F111X—Introduction to Academic Writing (3)

or ENGL F212—Business, Grant and Report Writing (3)......3

b. Complete one of the following computation requirements: ABUS F155—Business Math (3)

or any MATH course at the F100 level or above (3) ......3

- c. Complete an A.A.S.-approved human relations course:
- Complete the following general business courses:

4. Complete one of the following concentrations:

### **Computer Applications**

CIOS F130—Microcomputer Word Processing.......3 CIOS F135—Microcomputer Spreadsheets......3 CIOS F146—Using Internet Tools and Technologies (3) or CITS F220—Implementing Internet Tools and Technologies (3)......3

ABUS F160—Principles of Banking	.3
ABUS F210—Income Tax	
ABUS F233—Financial Management	
ABUS F234—Introduction to Investing	

**General Business** ABUS F201—Principles of Accounting II (3) or ABUS F210—Income Tax (3) or ABUS F220—QuickBooks Accounting (3) or ABUS F221—Microcomputer Accounting (3) or ABUS F235—Fund Accounting for Nonprofits (3) ......3 ABUS F179—Fundamentals of Supervision (3) or BA F307 Introductory Human Resource Management (3)....3 ABUS F232—Contemporary Management Issues (3) or ECON F201 Principles of Economics I: Microeconomics (3) or ECON F202 Principles of Economics II: Macroeconomics (3)......3 ABUS F260—Marketing Practices (3) or ABUS F263—Public Relations (3) or BA F343 Principles of Marketing (3)......3 **Human Resources** ABUS F141—Payroll Accounting......3 ABUS F179—Fundamentals of Supervision......3 ABUS F231—Introduction to Personnel (3) or BA F307—Introductory Human Resource Management (3) ....3 ABUS F242—Employment Law (3) or BA F317—Employment Law (3)......3 Marketing ABUS F175—Customer Service ......3 ABUS F178—Professionalism......3 ABUS F260—Marketing Practices (3)

or ABUS F263—Public Relations (3) or BA F343—Principles of Marketing (3)......3 CIOS F200-level graphics or web design elective ......3

# Office Administration

a. Complete the following:

ABUS F170—Business English......3 

b. Choose 6 credits from the following:

ABUS F183—Advanced Job Readiness.....2 ABUS F199—Practicum in Applied Business......1 CIOS F130—Microcomputer Word Processing......3 

CIOS F150—Computer Business Applications.......3

## **Public Management**

PS F100X—Political Economy......3 PS F101—Introduction to American Government and Politics (3) or ABUS F232—Contemporary Management Issues (3)......3 PS F212—Introduction to Public Administration ......3

### **Recreational Guiding**

ABUS F175—Customer Service ......3 NRM F161—Wilderness Leadership Education .......3 EMS F152—Emergency Trauma Training First Responder (3) or EMS F195—Wilderness First Responder (3) or more advanced Emergency First Responder Training (3).......3



Retail Management
ABUS F179—Fundamentals of Supervision (3)
or BA A231*—Fundamentals of Supervision (3)3
ABUS F231—Introduction to Personnel3
ABUS F260—Marketing Practices (3)
or BA A260* Marketing Practices (3)3
BA A266*—Retailing Management3
CIOS F150—Computer Business Applications (3)
or CIOS A103*—Introduction to Personal Computers (3)3
COMM F131X—Fundamentals of Oral Communication: Group
Context (3)
or COMM F141X—Fundamentals of Oral Communication:
Public Context (3)
or COMM A111*—Fundamentals of Oral Communication (3)
or CIOS A261A*—Interpersonal Skills in Organizations (3)
or COMM A237*—Interpersonal Communication (3)
or COMM F180—Introduction to Human Communication (3)3
Tourism
ABUS F158—Introduction to Tourism3
ABUS F175—Customer Service3
ABUS F199—Practicum in Applied Business3
ABUS F256—Small Hotel, Bed and Breakfast, and Lodge Operations
(1-3)
or ABUS F267—Transportation and Logistics Management (1-3)
or ABUS F268—Rural Tourism: Planning and Principles (1-3)
or ABUS F269—Food and Beverage Management (1-3)3
5. Minimum credits required30-36
Note: Other courses specific to individual education and career goals may be substi-
tuted with program approval.
* Courses offered via distance delivery from UAA

