**TRIAL COURSE OR NEW COURSE PROPOSAL**  
(Attach copy of syllabus)

| SUBMITTED BY: |  |
|---------------|  |
| **Department** | Business Administration |
| **Prepared by** | Anita Hughes |
| **College/School** | School of Management |
| **Faculty Contact** | Kevin Berry, kberry9@alaska.edu |
| **Prepared by** | Anita Hughes |
| **Email Contact** | Allhughes2@alaska.edu |

1. **ACTION DESIRED**  
   (CHECK ONE):  
   - Trial Course  
   - New Course  
   - XX

2. **COURSE IDENTIFICATION:**  
   - Dept: HSEM  
   - Course #: F665  
   - No. of Credits: 3

   **Justify upper/lower division status & number of credits:**  
   - This is a graduate level course requiring critical and analytical skills at the grad level.

3. **PROPOSED COURSE TITLE:**  
   - Strategic Collaboration

4. **To be CROSS LISTED?**  
   - Yes
   - Dept: MBA  
   - Course #: F665

   **NOTE:** Cross-listing requires approval of both departments and deans involved. Add lines at end of form for additional required signatures.

5. **To be STACKED?**  
   - No
   - If yes, Dept.

   **How will the two course levels differ from each other? How will each be taught at the appropriate level?**

   * Use only one Format 1 form for the stacked course (not one for each level of the course!) and attach syllabi. Stacked course applications are reviewed by the (Undergraduate) Curricular Review Committee and by the Graduate Academic and Advising Committee. Creating two different syllabi (undergraduate and graduate versions) will help emphasize the different qualities of what are supposed to be two different courses. The committees will determine: 1) whether the two versions are sufficiently different (i.e. is there undergraduate and graduate level content being offered); 2) are undergraduates being overtaxed; 3) are graduate students being undertaxed? In this context, the committees are looking out for the interests of the students taking the course. Typically, if either committee has qualms, they both do. More info online – see URL at top of this page.

6. **FREQUENCY OF OFFERING:**  
   - Spring
   - Fall, Spring, Summer (Every, or Even-numbered Years, or Odd-numbered Years) - or As Demand Warrants

7. **SEMESTER & YEAR OF FIRST OFFERING**  
   (Effective AY2015-16 if approved by 3/31/2015; otherwise AY2016-17)  
   - Spring 2016

8. **COURSE FORMAT:**  
   **NOTE:** Course hours may not be compressed into fewer than three days per credit. Any course compressed into fewer than six weeks must be approved by the college or school’s curriculum council. Furthermore, any core course compressed to less than six weeks must be approved by the Core Review Committee.

<table>
<thead>
<tr>
<th>COURSE FORMAT:</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>XX</th>
<th>6 weeks to full semester</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>check all that apply</strong></td>
<td>Lecture</td>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>OTHER FORMAT</th>
<th>(specify)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mode of delivery</td>
<td>(specify lecture, field trips, labs, etc)</td>
</tr>
</tbody>
</table>

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Submit original with signatures + 1 copy + electronic copy to Faculty Senate (Box 7500).  
9. CONTACT HOURS PER WEEK:

<table>
<thead>
<tr>
<th>LECTURE</th>
<th>LAB</th>
<th>PRACTICUM</th>
</tr>
</thead>
<tbody>
<tr>
<td>3/15</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Note: # of credits are based on contact hours. 800 minutes of lecture = 1 credit. 2400 minutes of lab in a science course = 1 credit. 2400-4800 minutes of practicum = 1 credit. 2400-8000 minutes of internship = 1 credit. This must match with the syllabus. See [http://www.uaf.edu/uafgov/faculty-senate/curriculum/course-degree-procedures/guidelines-for-computing/](http://www.uaf.edu/uafgov/faculty-senate/curriculum/course-degree-procedures/guidelines-for-computing/) for more information on number of credits.

OTHER HOURS (specify type)

10. COMPLETE CATALOG DESCRIPTION including dept., number, title, credits, credit distribution, cross-listings and/or stacking (50 words or less if possible):

**Example of a complete description:**

**FISH F487 W, O**  
Fisheries Management  
3 Credits  
Offered Spring  
Theory and practice of fisheries management, with an emphasis on strategies utilized for the management of freshwater and marine fisheries. Prerequisites: COMM F131X or COMM F141X; ENGL F111X; ENGL F211X or ENGL F213X; ENGL F414; FISH F425; or permission of instructor. Cross-listed with NRM F487. (3+0)

**MBA/HSEM F665**  
Strategic Collaboration  
3 credits  
Offered As Demand Warrants  
This course is designed to explore the techniques of collaboration and communication and their strategic use in managing contemporary organizations. Students will identify their own communication style and how to deploy it in various managerial situations. Topics will include exploring individual personality type and the effect of type on collaborative style, identifying the purposes for types of communication, conflict and collaboration, the presentation of data and results. Emergency communication will also be explored. Students will work on improving practical skills such as listening, writing and creating and delivering presentations. Prerequisites: must be admitted to the MSDM or the MBA program; or permission of HSEM Program Director or MBA Program Manager. Cross-listed with HSEM F665. (3+0)

11. COURSE CLASSIFICATIONS:  
Undergraduate courses only. Consult with CLA Curriculum Council to apply S or H classification appropriately; otherwise leave fields blank.

- H = Humanities  
- S = Social Sciences

Will this course be used to fulfill a requirement for the baccalaureate core?  
If YES, attach form.  
**YES:**  
**NO:**  
**XX**

If YES, check which core requirements it could be used to fulfill:

- O = Oral Intensive, Format 6  
- W = Writing Intensive, Format 7  
- X = Baccalaureate Core

11.A Is course content related to northern, arctic or circumpolar studies?  
If yes, a “snowflake” symbol will be added in the printed Catalog, and flagged in Banner.

**YES**  
**NO**  
**XX**

12. COURSE REPEATABILITY:  
Is this course repeatable for credit?  
**YES**  
**NO**  
**XX**

Justification:  
Indicate why the course can be repeated (for example, the course follows a different theme each time).

How many times may the course be repeated for credit?  
**TIMES**

If the course can be repeated for credit, what is the maximum number of credit hours that may be earned for this course?  
**CREDITS**
If the course can be repeated with variable credit, what is the maximum number of credit hours that may be earned for this course?

13. **GRADING SYSTEM**: Specify only one. Note: Changing the grading system for a course later on constitutes a Major Course Change - Format 2 form.

   **LETTER**: [XX]  **PASS/FAIL**: [ ]

**RESTRICTIONS ON ENROLLMENT (if any)**

14. **PREREQUISITES**

   Must be admitted to the MBA program or the MSDM program; or permission of the HSEM Program Director or the MBA Program Manager

   These will be required before the student is allowed to enroll in the course.

15. **SPECIAL RESTRICTIONS, CONDITIONS**

16. **PROPOSED COURSE FEES**

<table>
<thead>
<tr>
<th>$</th>
<th>Has a memo been submitted through your dean to the Provost for fee approval?</th>
</tr>
</thead>
<tbody>
<tr>
<td>[ ]</td>
<td>Yes/No</td>
</tr>
</tbody>
</table>

17. **PREVIOUS HISTORY**

<table>
<thead>
<tr>
<th>Y</th>
<th>Has the course been offered as special topics or trial course previously?</th>
</tr>
</thead>
<tbody>
<tr>
<td>[ ]</td>
<td>Yes/No</td>
</tr>
</tbody>
</table>

   | [XX] | If yes, give semester, year, course #, etc.: |

18. **ESTIMATED IMPACT**

   **WHAT IMPACT, IF ANY, WILL THIS HAVE ON BUDGET, FACILITIES/SPACE, FACULTY, ETC.**

   Adjunct faculty will be used to teach this course. It will be taught online so there is no space/classroom required.

19. **LIBRARY COLLECTIONS**

   Have you contacted the library collection development officer (kljensen@alaska.edu, 474-6695) with regard to the adequacy of library/media collections, equipment, and services available for the proposed course? If so, give date of contact and resolution. If not, explain why not.

<table>
<thead>
<tr>
<th>No</th>
<th>Yes</th>
<th>[XX]</th>
</tr>
</thead>
</table>

   In the event that scholarly resources are required, the library has been contacted and has agreed to provide requested materials. Contacted 10/28/14.

20. **IMPACTS ON PROGRAMS/DEPTS**

   What programs/departments will be affected by this proposed action?

   Include information on the Programs/Departments contacted (e.g., email, memo)

   The MBA program and HSEM program, both within SOM. The Veterinary Medicine program is interested in partnering with HSEM on this graduate program. They believe this graduate program of courses will benefit their doctoral students and, therefore, would bring students to the MSDM program. Beyond this positive impact on both Vet Med and MSDM there should be no impacts on other departments. A support letter from Veterinary Medicine Assoc. Dean Reynolds is enclosed with this packet.

21. **POSITIVE AND NEGATIVE IMPACTS**

   Please specify positive and negative impacts on other courses, programs and departments resulting from the proposed action.

   This course might draw students from other MBA electives but those are rotated by the department to ensure a balance between solid enrollment and availability of all electives.
JUSTIFICATION FOR ACTION REQUESTED

The purpose of the department and campus-wide curriculum committees is to scrutinize course change and new course applications to make sure that the quality of UAF education is not lowered as a result of the proposed change. Please address this in your response. This section needs to be self-explanatory. Use as much space as needed to fully justify the proposed course.

It adds to the curriculum for the MBA program as we work to make it more relevant to challenges and opportunities in Alaska. It is also critical to the proposed Master of Security and Disaster Management degree. As indicated in the program proposal, there is increasing demand in this program from around the country as nothing like it exists. MSDM students are likely to work in situations and with staff where communicating, working as a team etc are critical. This class emphasizes those particular skills. These skills are also often lacking in business but are just as important to success.

APPROVALS: Add additional signature lines as needed.

Signature, Chair, Program/Department of: 
Date

Signature, Chair, College/School Curriculum Council for: 
Date

Signature, Dean, College/School of: 
Date

Offerings above the level of approved programs must be approved in advance by the Provost.

Signature of Provost (if above level of approved programs): 
Date

ALL SIGNATURES MUST BE OBTAINED PRIOR TO SUBMISSION TO THE GOVERNANCE OFFICE

Signature, Chair Faculty Senate Review Committee: ___Curriculum Review ___GAAC ___Core Review ___SADAC

SIGNATURES ON FILE WITH ORIGINALS IN FACULTY SENATE OFFICE.
ATTACH COMPLETE SYLLABUS (as part of this application). This list is online at: http://www.uaf.edu/uafgov/faculty-senate/curriculum/course-degree-procedures-/uaf-syllabus-requirements/

The Faculty Senate curriculum committees will review the syllabus to ensure that each of the items listed below are included. If items are missing or unclear, the proposed course (or changes to it) may be denied.

SYLLABUS CHECKLIST FOR ALL UAF COURSES

During the first week of class, instructors will distribute a course syllabus. Although modifications may be made throughout the semester, this document will contain the following information (as applicable to the discipline):

1. Course information:
   - Title, number, credits, prerequisites, location, meeting time (make sure that contact hours are in line with credits).

2. Instructor (and if applicable, Teaching Assistant) information:
   - Name, office location, office hours, telephone, email address.

3. Course readings/materials:
   - Course textbook title, author, edition/publisher.
   - Supplementary readings (indicate whether required or recommended) and any supplies required.

4. Course description:
   - Content of the course and how it fits into the broader curriculum;
   - Expected proficiencies required to undertake the course, if applicable.
   - Inclusion of catalog description is strongly recommended, and Description in syllabus must be consistent with catalog course description.

5. Course Goals (general), and (see #6)

6. Student Learning Outcomes (more specific)

7. Instructional methods:
   - Describe the teaching techniques (eg: lecture, case study, small group discussion, private instruction, studio instruction, values clarification, games, journal writing, use of Blackboard, audio/video conferencing, etc.).

8. Course calendar:
   - A schedule of class topics and assignments must be included. Be specific so that it is clear that the instructor has thought this through and will not be making it up on the fly (e.g. it is not adequate to say "lab". Instead, give each lab a title that describes its content). You may call the outline Tentative or Work in Progress to allow for modifications during the semester.

9. Course policies:
   - Specify course rules, including your policies on attendance, tardiness, class participation, make-up exams, and plagiarism/academic integrity.

10. Evaluation:
    - Specify how students will be evaluated, what factors will be included, their relative value, and how they will be tabulated into grades (on a curve, absolute scores, etc.) Publicize UAF regulations with regard to the grades of "C" and below as applicable to this course. (Not required in the syllabus, but is a convenient way to publicize this.) Link to PDF summary of grading policy for "C": http://www.uaf.edu/files/uafgov/Info-to-Publicize-C_Grading-Policy-UPDATED-May-2013.pdf

11. Support Services:
    - Describe the student support services such as tutoring (local and/or regional) appropriate for the course.

12. Disabilities Services: Note that the phone# and location have been updated. http://www.uaf.edu/disability/
    - The Office of Disability Services implements the Americans with Disabilities Act (ADA), and ensures that UAF students have equal access to the campus and course materials.
    - State that you will work with the Office of Disabilities Services (208 WHITAKER BLDG, 474-5655) to provide reasonable accommodation to students with disabilities.

5/21/2013
University of Alaska Fairbanks
School of Management

Course No.: HSEM/MBA F665
Course Title: Strategic Collaboration
Credit Hours: 3
Instructor: Anita Hughes
Telephone: Office: 474-4622
Email: anita.hughes@alaska.edu
Office Hours: TBA
Office: Bunnell 208A

Required Text: Barrett, Deborah (2014), Leadership Communication, 4th ed
Cases, websites, blogs as assigned.

Course Description:
This course is designed to explore the techniques of collaboration and communication and their strategic use in managing contemporary organizations. Students will identify their own communication style and how to deploy it in various managerial situations. Topics will include exploring individual personality type and the effect of type on collaborative style, identifying the purposes for types of communication, conflict and collaboration, the presentation of data and results. Students will work on improving practical skills such as listening, writing and creating and delivering presentations.

Course Goals:
The purpose of this course is to provide students with a theory and applications approach to communicating and collaborating that will focus on the development of effective managerial skills. The content of the course will center on the nature of how individuals communicate and, therefore, strategies for effective collaboration toward a business result. An emphasis will be placed on analyzing real-world case studies and improving speaking, writing and critical thinking skills and using technology appropriately and effectively.

Dictionary.com:
Communicate:
1. to impart knowledge of; make known:
to communicate information; to communicate one's happiness.
2. to give to another; impart; transmit:

Collaborate:
1. to work, one with another; cooperate, as on a literary work:

Student Learning Outcomes:
Upon the successful completion of this course, students should be able to:
1. Demonstrate an understanding of personality types, theirs and others they work with, and how those affect how they collaborate in teams, lead teams and manage employees.
2. Demonstrate improvement in conflict management and the connection to managing teams effectively.

3. Demonstrate ability to synthesize, report on and present the results of analysis in a business context.

4. Demonstrate an improvement in critical thinking, writing, and speaking skills appropriate for business.

5. Demonstrate an understanding of all the dimensions of diversity and how language and message can affect a manager’s effectiveness.

6. Understand appropriate business uses of social media and the ethics associated with its use.

7. Discuss emergency communication strategies and how they differ from non-emergency strategies. Be able to create and critique emergency communication plans.

**Instructional Methods:**

This course is online using Blackboard as the medium. There will be discussion board assignments, writing assignments of various kinds and some exercises in speaking and presenting information. Students will learn about topics and then have assignments that will require them to practice the techniques. Internet access is required.

**Course Policies:**

As this is a graduate course in business, I expect professionalism.

* There will be no late work accepted. If you must miss a deadline, you must contact the instructor in advance when physically possible. Emergencies will be taken into consideration.
  * There is no make-up work.
  * Students are expected to observe academic honesty. Dishonest practices including giving or receiving assistance in any manner or form during an examination, unauthorized possession of exam questions, and plagiarism (willfully presenting another person’s writings, opinions or thoughts as one’s own, without proper credit and documentation) will not be tolerated. Violations of the UAF Student Code of Conduct will be referred to the appropriate authority for possible disciplinary actions including removal of violator from this course.

  * In modules where you have a discussion post, you must make your initial post by Wednesday at 11:59 AK time so that your classmates will have time to respond by Saturday night. DO NOT put all of your posts up on Saturday evening. Doing so will result in lost points.

Students must proofread their work. This course will adhere to the School of Management’s Fatal Error Policy. See below:

*Fatal Error Policy: The School of Management applies a fatal error policy to all written assignments in writing intensive courses. If there are 10 or more errors (spelling, grammar, punctuation) on a written assignment, it will be returned for corrections. No credit will be given*
until the errors are corrected and the assignment re-submitted in a timely manner (4 days). A letter grade will be deducted each time the assignment is returned. This policy will be strictly enforced. If you need assistance meeting this standard, there is a writing lab on campus to help.

<table>
<thead>
<tr>
<th>Points will be assigned as follows:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quizzes (5 total) 20 points each 100 points</td>
</tr>
<tr>
<td>Discussion boards (5 total) 20 points each 100</td>
</tr>
<tr>
<td>Module Assignments, (1,2,3,4,6,7) (100 points each) 600</td>
</tr>
<tr>
<td>Mod 5 Data presentation 200</td>
</tr>
<tr>
<td>FEMA certificates (2 total) 50 points each 100</td>
</tr>
<tr>
<td>Final Portfolio 400</td>
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<tr>
<td>Total Points: 1500</td>
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<table>
<thead>
<tr>
<th>Course Grades will be assigned based on the point distribution below:</th>
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<tbody>
<tr>
<td>A = 90-100% (1350-1500 points)</td>
</tr>
<tr>
<td>B = 80-89% (1200-1349 points)</td>
</tr>
<tr>
<td>C = 70-79% (1050-1199 points)</td>
</tr>
<tr>
<td>D = 60-69% (900-1049 points)</td>
</tr>
<tr>
<td>F = 59 % or less (899 points or less)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Discussion Boards:</th>
</tr>
</thead>
<tbody>
<tr>
<td>An important aspect to student success in an online learning environment is active participation in the online community. In order to participate fully in the ongoing dialog, contribute to and learn from bulletin board posts, contribute to the community knowledge base, and remain aware of class dynamics, each student is required to check in weekly and complete discussion board responses.</td>
</tr>
<tr>
<td>Initial posts are required by Wednesday at 11:59 pm (Alaska Time) to allow other students to read and respond to these posts. Secondary posts are due by 11:59 pm (Alaska Time) on Sunday each academic week.</td>
</tr>
<tr>
<td>You can score 20 points for Discussion Board entries. Grading is based on the following:</td>
</tr>
<tr>
<td>• Initial post total possible score = 10 points</td>
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<tr>
<td>o Response directly relates to the question, is well formed and is on time (1 point)</td>
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<tr>
<td>o Evidence of a well thought out response, through examples, details, or specific information (1 point)</td>
</tr>
<tr>
<td>o Accurate response (.5 point)</td>
</tr>
<tr>
<td>o Initial response not posted in time (-1.5 points)</td>
</tr>
<tr>
<td>• Secondary posts total possible score = 10 points</td>
</tr>
<tr>
<td>o Evidence of a well thought out response, through examples, details, or specific information (1 point each). Responses simply agreeing with other posts will not receive credit.</td>
</tr>
<tr>
<td>o Secondary posts on a different day than primary post (.5 points). Both secondary posts can be on the same day, but on a later day than the</td>
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</tbody>
</table>
primary post to get this credit.

- No credit will be given for primary or secondary posts after Sunday at 11:59 pm of the academic week

**Final Portfolio:**
Your portfolio is a summary of lessons in this course. It will consist of professional documents and presentations. Grading will be based on the following:

- **Accuracy**—Accurate reflection of the information presented the course
- **Completeness**—Inclusion of all information requested
- **Relevance**—Relation to the assignment; extraneous information will reduce your grade
- **Communication**—Clearly written, professional statements or documents
- **Personal presence** – Appearing professional in presentations; appearance, speaking and content

**Support Services:**
Students are encouraged to use the UAF Writing Center in 801 Gruening (Phone # 474-5314) as needed to assist in the development and refinement of their written papers. Students are also encouraged to use the UAF Speaking Center for coaching and practice. The Center is located in 507 Gruening. Call 474-5470 for Speaking Center hours and to schedule an appointment.

**Disabilities Services:**
Students with learning or other disabilities who may need special accommodations are encouraged to make an appointment with the Office of Disability Services, http://www.uaf.edu/disability/ (907 474-5655 or TTY at 907 474-1827). Please inform your instructor of any impediments to meeting course objectives which cannot be fully addressed by the Office of Disability Services. I will work with the Office of Disabilities Services (208 Whitaker Bldg) to provide reasonable accommodation to students with disabilities.

**Course Schedule:**

<table>
<thead>
<tr>
<th>Module</th>
<th>Topics</th>
<th>Reading/Assignments</th>
<th>Learning Goal</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Personality Types and Communication styles</td>
<td>Ch 1 Leadership Communication; Collaborating with others, your style and theirs Ch 8: Emotional Intelligence using the MBTI Discussion 1 Module Assignment 1</td>
<td>1</td>
</tr>
<tr>
<td>2</td>
<td>Analyzing audiences; Creating purposeful documents</td>
<td>Ch 2: Purpose, Strategy and Structure Discussion 2 Module Assignment 2 Quiz 1: Ch 1, 8</td>
<td>4</td>
</tr>
<tr>
<td>Module</td>
<td>Title</td>
<td>Assignments</td>
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<tr>
<td>3</td>
<td>Language; Diversity and Intercultural Communication</td>
<td>Assignment of final Project Portfolio due at the end of the class, Ch 3: Language, Ch 9 Diversity &amp; Intercultural Communication, Discussion 3, Module Assignment 3</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Social Media; Ethics</td>
<td>Ch 4: Social Media, Ch 12 Ethics – Discussion 4, Module Assignment 4, Quiz 2: Ch 2, 3, 9</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Documents, Reports and Presentations</td>
<td>Chapter 6 &amp; 7: Use and Explanation of Data and Graphics, No Discussion Board for this module, Module Assignment worth double points this time, Quiz 3: ch 4, 12</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Diversity; Conflict Management; Meetings: Productivity</td>
<td>Ch 10: High Performance Teams, Ch 11 Meetings; Leadership and Productivity, Discussion 5, Module Assignment 5, Quiz 4: Ch 6 &amp; 7</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Emergency Communication, Crisis Communication</td>
<td>Discussion for this module is 2 FEMA certificates: FEMA: IS-240b, Emergency Communication, FEMA: IS-42, Social Media in Emergency Management, Module Assignment: 6, Quiz 5: Ch 10 &amp; 11</td>
<td></td>
</tr>
</tbody>
</table>