1.1 QUESTION: What Extron software/hardware is currently installed in the classroom(s)?

**ANSWER:** A standard smart classroom has the following Extron Equipment:
- DTP CrossPoint 84 4K (in different configurations)
- IPCP 550 Pro
- DMP 128 Sound processor
- TLP touch panels

*Most of the rooms are programmed using Extron GCPlus, however a number of rooms are on Extron GC3 version of code.*

1.2 QUESTION: What conferencing system(s) does UAF currently use (hardware/software information)?

**ANSWER:** All the video conferences are scheduled through Codian bridges. Video Conferencing Services is using Cisco Telepresence Management Suite to schedule video conferences. The bridge calls out to all the endpoints in the rooms at scheduled time. The infrastructure in the rooms varies. The current standard is Lifesize Icon 800 codec with one or two cameras and microphones. Some rooms have Cisco C40 endpoints, Tandberg 6000, Polycom and so on. However there is no ad hoc conferencing at present. Everything is scheduled through the bridge and monitored. To provide desktop conferencing capabilities Video conferencing is using Pexip Client. We have Pexip on prem.

1.3 QUESTION: What is your new Video Conferencing Services infrastructure (current or future if a change is planned)? What are expected use cases for conferencing within a lecture capture?
ANSWER: A change is planned for FY17, but we currently use Codian bridges to call H323 endpoints into calls. We have 2 tandberg content servers that are able to do up to 5 recordings each and 2 live streams. They are able to dial into a video conference call as if they were another endpoint and record all audio/video as a participant. this enables us to save cost of having a recorder in each room. We have about 300 H323 rooms across the state so that would be too expensive.

1.4 QUESTION: Does UAF want site license pricing across all the institutions purchasing together and/or site license pricing per institution so they can purchase separately?

ANSWER: The University seeks pricing across all institutions, purchasing will be central not separate.

1.5 QUESTION: Does this firm fixed price (FFP) include the estimated variable usage costs or can those be billed separately?

ANSWER: FFP doesn't include variable costs and they cannot be billed separately. It is the University intent to be able to make pricing comparisons based on the total cost of service across all offers received.

1.6 QUESTION: If the RFP wants the total price to include variable usage charges, we will need help estimating these. The Rate Response Form suggests 8,886 student users, but do we know a) if this student figure will change in the first two years; and b) what the student usage intensity is?

ANSWER: The initial two years is fix cost, the vendor should estimate based on their licensing model, the costs based on UAF's student demographics as provided. The University’s intent is to insure that an offeror does not secure the award by under stating the number of licenses required then recover those costs when actual usage is higher. The University feels that it has provided the demographic information necessary for offerors to make this assessment. UAF's student population has decreased 9.4% over the period 2010 - 2014 with a 2.2% decrease in the last reporting year. UAFs Learning Management System is used by 70% of students and 62% of instructors. Lecture Capture usage intensity numbers are not available.

1.7 QUESTION: The RFP language states that UAF reserves the right to terminate the contract at any time. This term removes our ability to offer step-in or multi-year discounts. Is the requested termination language non-negotiable? Shall we assume all license agreements with UAF will be single year?

ANSWER: The period of performance for any contract issued as a result of this solicitation shall be one year with four, one-year options to renew. Like many public institutions the University of Alaska cannot promise payment for services beyond the period of time during which it has funding. The University’s funding is appropriated on a year to year basis. Please note that the contract will also include a Termination for Convenience provision. This will allow the University to terminate the contract, with adequate notice, at any time. While this provision is rarely used, Alaska’s current fiscal climate requires that we keep the provision in place.

1.8 QUESTION: How should a vendor include descriptions of capabilities that are not explicitly included in the “Attachment A - System Requirements” matrix but, we believe, will be relevant to UAF’s lecture capture evaluation?

ANSWER: Include written descriptions and images of features which add value above and beyond that which is asked for in the RFP. While these features will not be included in the initial technical evaluation, they may be included in the trade-off discussions that are used to determine best value.
The submittal deadline remains May 11, 2015 5:00 p.m. local time. All other terms, conditions, and specifications, of the original Request for Proposals remain unchanged.

University of Alaska Fairbanks,

John A. Hebard, C.P.M.
Director of Procurement and Contract Services

The Amendment becomes part of the Request for Proposal and modifies the original RFP document. This Amendment shall be acknowledged by signing below and returning it by mail prior to the submittal deadline, or by indicating acknowledgment on your proposal cover sheet.

ACKNOWLEDGEMENT

________________________________________
Company Name

________________________________________
Authorized Signature and Date

________________________________________
Name and Title (Print or Type)