

When it comes to bright futures
Wells Fargo delivers.

The Next Stage®



Successful. Wells Fargo is much more than a bank -- we're a diversified financial services company providing banking, insurance, wealth management and estate planning, investments, mortgage and consumer finance. That means we offer everything from checking accounts to credits, small business loans to corporate financing and everything in between.

Wells Fargo has \$500 billion in assets and 154,000 team members, with more than 1,000 of them serving customers here in Alaska. Our vision is to satisfy all of our customers' financial needs, help them succeed financially, be the premier provider of financial services in every one of our markets, and be known as one of America's great companies. We are proud to be among Fortune's top 10 percent of America's "most admired" companies, and among Diversity Inc.'s top 25 companies for diversity.

A Rewarding Employer. When it comes to compensation and benefits, Wells Fargo offers a package that is both competitive and comprehensive. Among the benefits offered to eligible team members are: Paid Time Off; Medical, Dental and Vision Plans; Stock Purchase Plan; Cash Balance Plan; Disability and Life; Matched 401(k) Plan; Tuition Reimbursement; Financial Products Discounts; and Flexible Spending Accounts. Whatever route you take here, the rewards are rich.

A Community Partner. Joining the Wells Fargo team means more than just "working for a bank." A community is more than a place on the map and we believe that our responsibilities as a company run far deeper than being a premiere financial institution. Wells Fargo serves 29 communities throughout Alaska and contributes \$1.5 million annually to local non-profit organizations. Our philanthropic goal is to partner with charitable organizations that share our vision of making Alaska a better place to live and work, and whose programs and services match our funding priorities. This giving philosophy is based on a commitment our Alaskan founders made more than 85 years ago.

A Future. For Wells Fargo to be successful, our team members have to be successful! We want to support our team members as they build a career. We offer an open, supportive environment and learning opportunities to help our team members develop professionally. Continuous professional development at Wells Fargo includes education reimbursement for career related courses, cross-training in other departments and online development tools and resources. Whatever you are working toward, a career at Wells Fargo can make it happen!

Explore Your Career Options At Wells Fargo

Do you like providing expert advice and service? Do you find satisfaction in offering the right financial solutions to help your customers with large expenses — like saving for college, buying a home, and planning for retirement? Do you like to have clear-cut goals and take pride in exceeding them? Do you crave frequent recognition and rewards for top performance?

Bet you never thought the right career for you could be in banking. That's right, BANKING!

Wells Fargo Bank, N.A. is currently recruiting for its Personal Banker Training Program. The Program develops candidates for Personal Banker positions.

Training takes place in a classroom environment, as well as on-the-job. Candidates who successfully complete this 90 day Training Program will be placed into a Personal Banker position.

Wells Fargo Personal Bankers are responsible for managing a premier/excellent household customer portfolio and proactively cross-selling additional products through referrals and outbound calling with the goal of acquiring 100% of the customers' financial services business. Special emphasis is placed on providing customers with personal financial counseling and lending services. Personal Bankers also gain new customers through outbound calling (in-person and telephone) and through partner referrals. Personal Bankers also develop and maintain relationships with Wells Fargo partners to maximize sales opportunities and achieve minimum sales standards.

**Visit www.wellsfargo.com to express interest.
Contact Erin Barry at 907/265-2190 for more information.**

